



BioSyent Inc. Q3/YTD 2025 Results

NOVEMBER 20, 2025

PRESENTED BY: RENÉ GOEHRUM
PRESIDENT AND CEO



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All values in CAD unless otherwise indicated.





RepaGyn®



inofolic® MD

Cathejell®

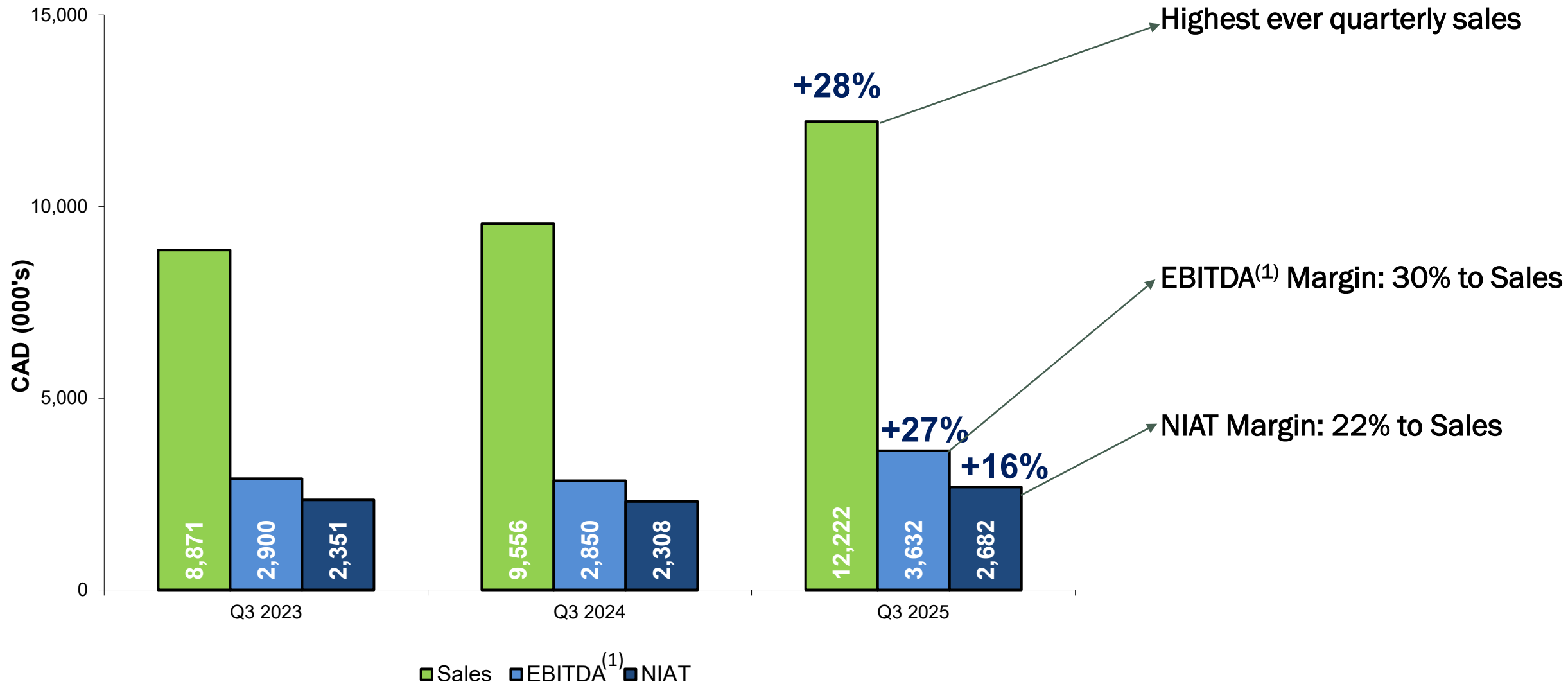


Proktis-M®



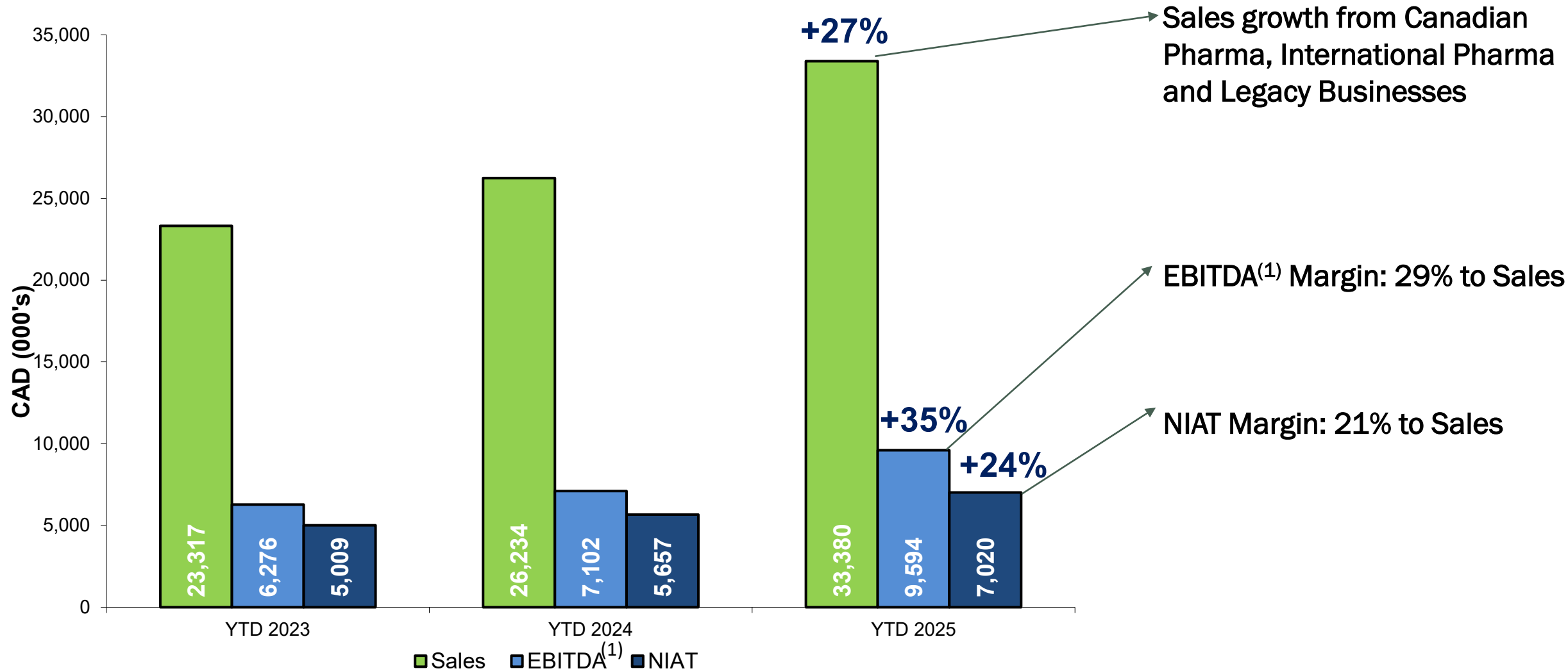
Sales, EBITDA and NIAT

Quarter ended September 30th (Q3)



Sales, EBITDA and NIAT

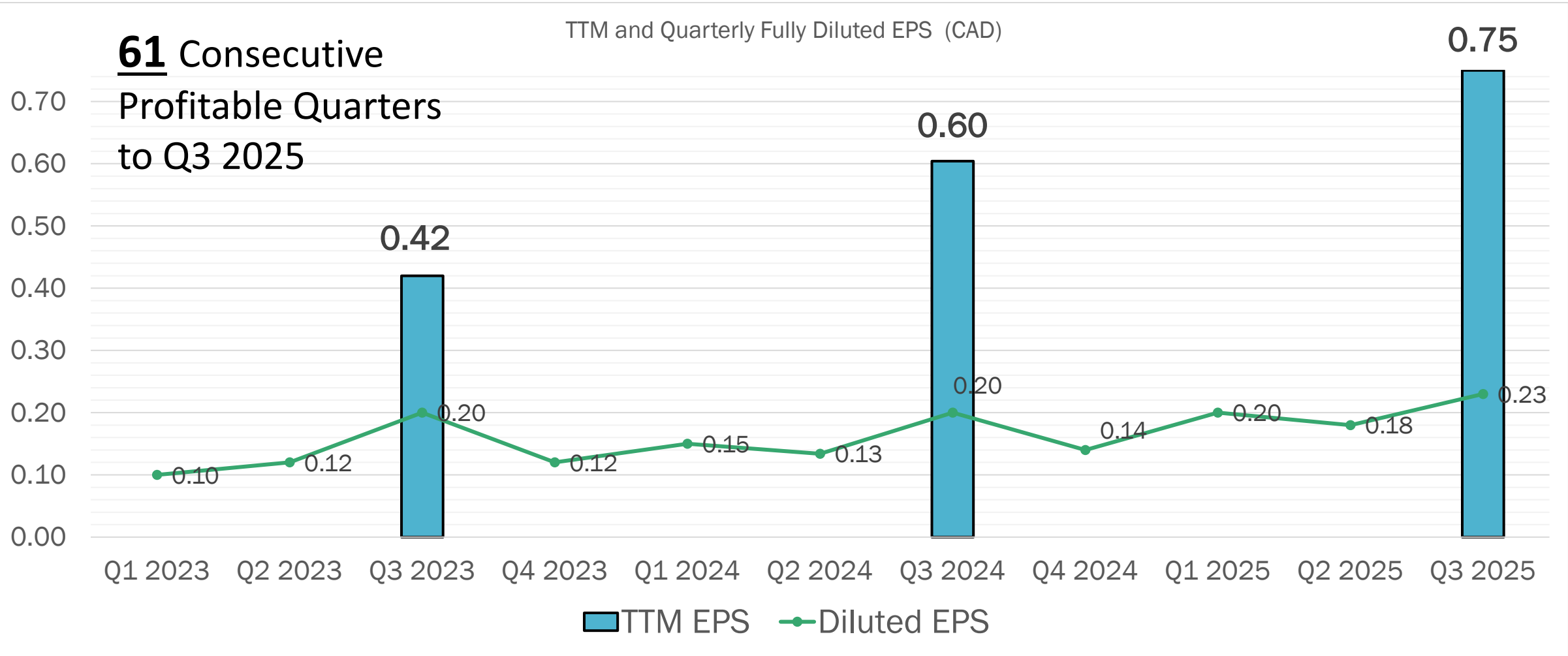
Nine months ended September 30th (YTD)



Q3/YTD 2025 Sales Summary (\$)

	Q3 '25 Sales (\$)	Q3 '25 vs. Q3 '24 (%)	YTD '25 Sales (\$)	YTD '25 vs. YTD '24 (%)
Canadian Pharma (\$)	\$9,864k	+19%	\$28,351k	+16%
Cathejell®		-1%		+5%
Combogesic®		-23%		-25%
FeraMAX® Pd		+20%		+16%
Gelclair®		-62%		-49%
Inofolic®		+21%		+63%
RepaGyn®		+2%		-1%
Tibella® (Canada)		+32%		+36%
International Pharma (\$)	\$1,154k	+94%	\$3,135k	+316%
Legacy (\$)	\$1,204k	+83%	\$1,894k	+73%
Total Company (\$)	\$12,222k	+28%	\$33,380k	+27%

Fully Diluted Earnings per Share (TTM)



2025 YTD Highlights



Tibelia Global

- YTD 2025: First Tibelia® Global shipments made by BioSynt: ~\$1.8 million in incremental revenue
 - Further orders shipping Q4 2025
- Mar/Jun/Sep 2025: Paid quarterly dividends of \$0.05/share (+11% increase vs. 2024)
- Nov 2025: Q4 2025 Dividend of \$0.05/share declared
- Apr 2025: FeraMAX® named #1 recommended iron supplement in Canada for **tenth** consecutive year
- YTD 2025: 19,500 shares repurchased and cancelled under NCIB



FeraMAX®



**10 YEARS
IN A
ROW**



- Most recommended iron supplement in Canada - pharmacists and physicians - **10** consecutive years⁽¹⁾
- Continued innovation and expansion of FeraMAX® product line for iron health

(1) Based on Pharmacy Practice + Business, The Medical Post and Profession Santé 2025 Survey on OTC Counselling and Recommendations

Innovations, Product Launches and Acquisitions



Tibella®

Jul 2020



FeraMAX® Pd

Oct 2020



FeraMAX® Pd Therapeutic 150

Nov 2020



Combogesic®

Dec 2020



FeraMAX® Pd Powder 15

Oct 2021



FeraMAX® Pd Maintenance 45

Mar 2023



Inofolic®

Aug 2023



Gelclair®

Nov 2023



Tibelia® Global

Sep 2024



New endocrinology asset

TBD

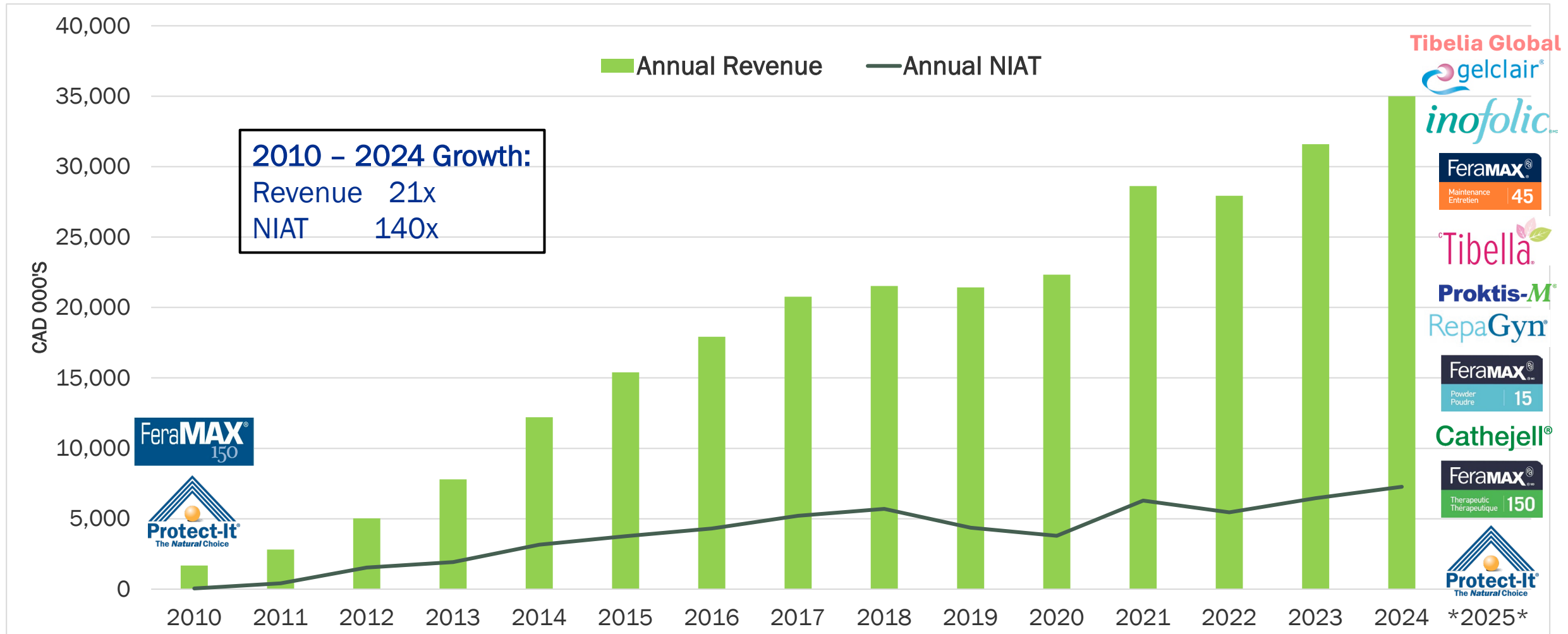


FeraMAX® Pd products in development

TBD



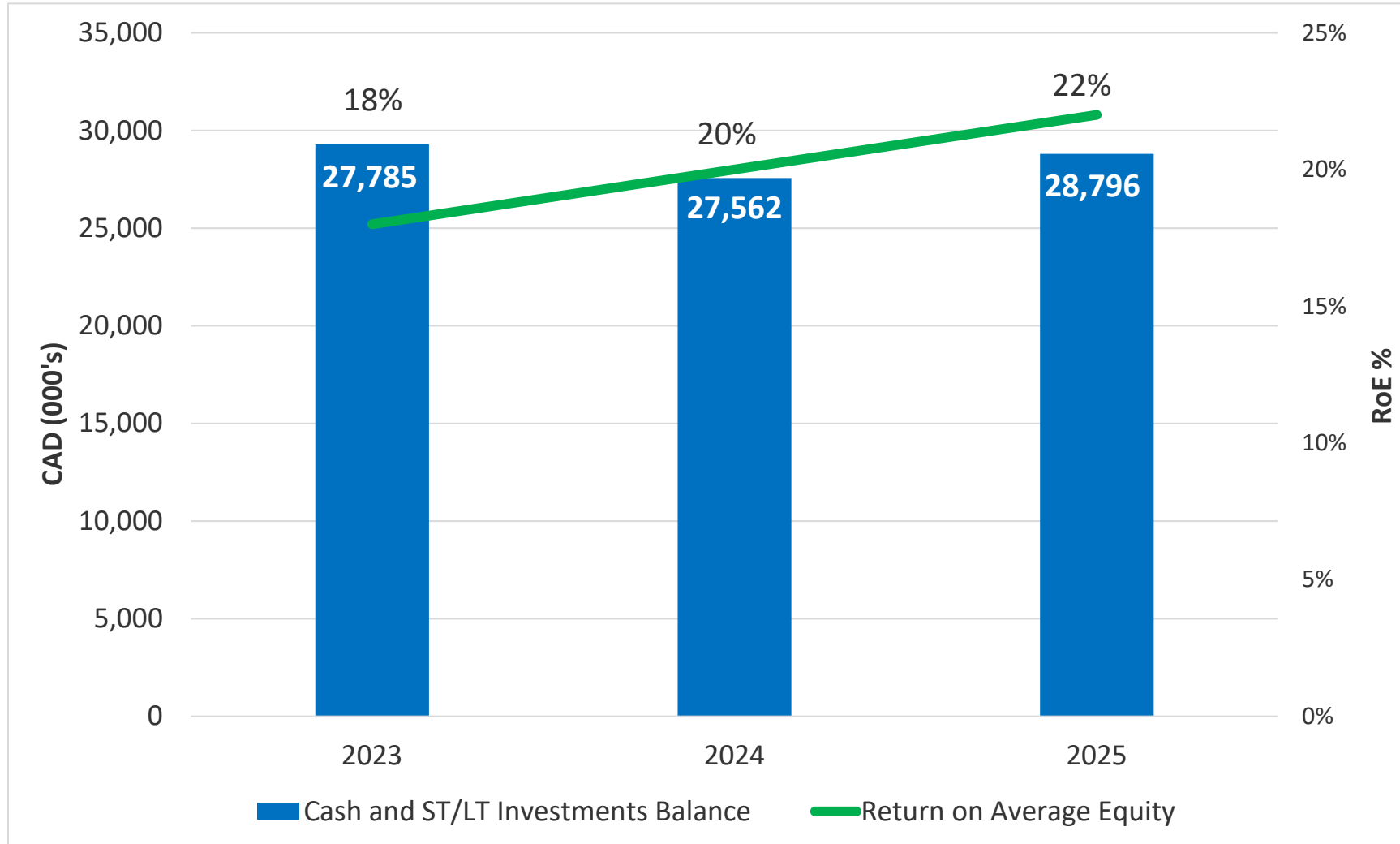
15 Years of Profitable Growth (and Counting!)



f/d shares: 14,336,194 → 11,575,410

Cash Balance & Return on Equity (“RoE”)

Trailing Twelve Months ended September 30th

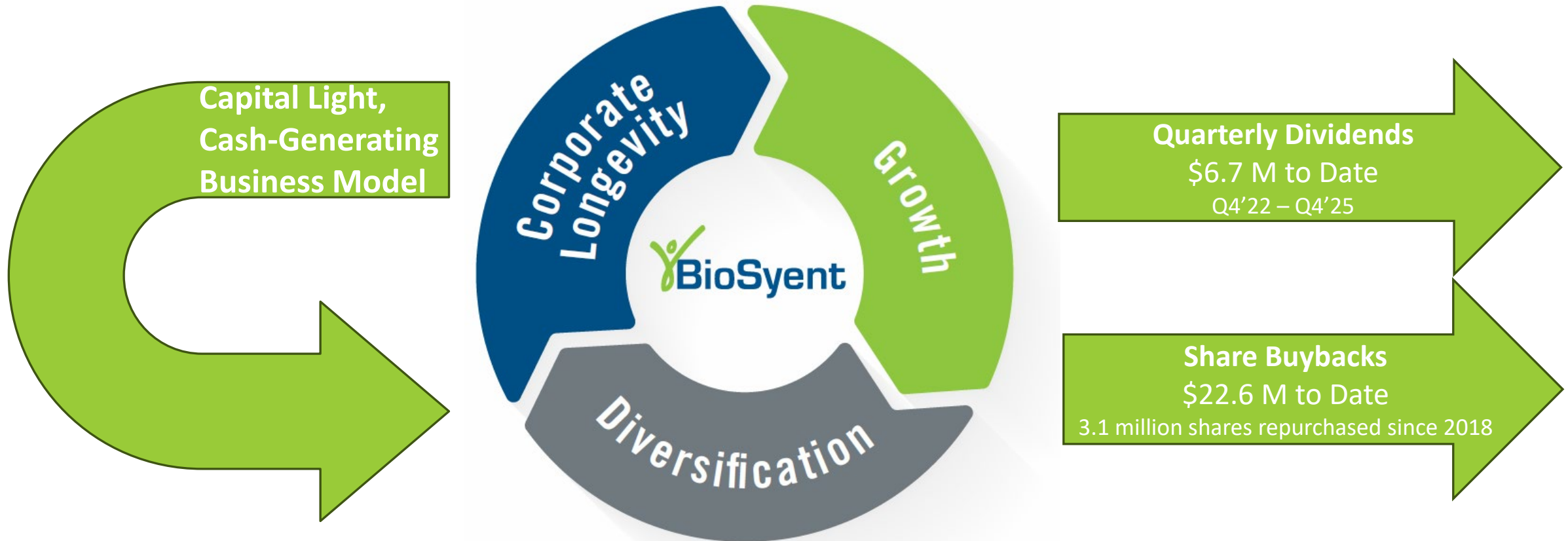


- Zero Debt
- TTM Cash from Operations of **\$8.1M**
- TTM NCIB share buybacks: **\$3.8M**
- TTM Dividends of **\$2.2M**
- Sep 30/25 Working Capital of **\$28.9M**
- Execution of strategy drives TTM RoE of **22%**



Capital Allocation linked to Strategy

First use of capital is to generate revenue/profit growth & portfolio diversification.



- 7 new product launches in Canada since July 2020
- Tibelia® / Tibella® (tibolone) Global Acquisition in Sept 2024

Stock Information

As at November 18, 2025

Exchange & Trading Symbol	TSXV: RX
Nov 18, 2025 Closing Stock Price (CAD) (TSXV):	\$10.76
52 Week Hi/Low (TSXV):	\$12.49 / \$9.20
Issued Common Shares:	11,475,447
Treasury – RSU Shares in Trust	<u>(213,165)</u>
Outstanding Common Shares:	11,262,282
Options Outstanding	104,415
RSUs Outstanding	<u>208,713</u>
Fully Diluted Common Shares:	<u>11,575,410</u>
P/E Ratio :	14.43
EV/EBITDA :	8.09



- ✓ PROFITABLE.
- ✓ WELL CAPITALIZED.
- ✓ GROWTH ASSETS.
- ✓ FOCUSED ON LONG-TERM GROWTH AND TOTAL SHAREHOLDER RETURN.



Reconciliation of EBITDA to NIAT

1. EBITDA is a Non-IFRS Financial Measure. The term EBITDA does not have any standardized meaning under International Financial Reporting Standards (IFRS) and therefore may not be comparable to similar measures presented by other companies. The Company defines EBITDA as earnings before interest income or expense, income taxes, depreciation and amortization.

A reconciliation of EBITDA to NIAT for the three months, nine months, and trailing twelve months ended September 30, 2025 and 2024 is provided in the table below:

	Three Months (Q3) Ended September 30		Nine Months (YTD) Ended September 30		Trailing Twelve Months (TTM) Ended September 30	
	2025	2024	2025	2024	2025	2024
EBITDA	3,632,399	2,849,636	9,594,195	7,101,900	11,835,307	8,752,201
Add: Interest Income	231,389	256,890	621,333	828,498	881,421	1,170,681
Less:						
Depreciation - Property, Equipment	(66,353)	(70,298)	(201,335)	(209,107)	(273,448)	(286,071)
Amortization of Intangible Assets	(135,852)	(46,545)	(424,694)	(144,521)	(588,901)	(188,909)
Interest Expense	(12,141)	(14,579)	(37,875)	(45,181)	(51,846)	(61,575)
Income Tax Expense	(967,102)	(667,210)	(2,531,180)	(1,874,679)	(3,168,895)	(2,278,626)
NIAT	2,682,340	2,307,894	7,020,444	5,656,910	8,633,638	7,107,701